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3 **UNITED STATES DISTRICT COURT**  
4 **NORTHERN DISTRICT OF CALIFORNIA**  
5 **SAN JOSE DIVISION**  
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7 MMV CAPITAL PARTNERS, INC.,

8 Plaintiff,

9 v.

10 HOTCHALK, INC., et al.,

11 Defendants.

Case No. [18-cv-03713-BLF](#)

**ORDER GRANTING BERTELSMANN  
DEFENDANTS' UNOPPOSED  
ADMINISTRATIVE MOTION TO  
SEAL**

[Re: ECF 26]

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13 Before the Court is Defendants Bertelsmann Education Services LLC and Bertelsmann,  
14 Inc.'s (collectively, "BES") unopposed administrative motion to seal their motion to dismiss and  
15 certain exhibits to the declaration filed in support thereof. ECF 26. For the reasons that follow,  
16 the motion is GRANTED.

17 "Historically, courts have recognized a 'general right to inspect and copy public records  
18 and documents, including judicial records and documents.'" *Kamakana v. City & Cnty. of*  
19 *Honolulu*, 447 F.3d 1172, 1178 (9th Cir. 2006) (quoting *Nixon v. Warner Commc 'ns, Inc.*, 435  
20 U.S. 589, 597 & n.7 (1978)). Consequently, access to motions and their attachments that are  
21 "more than tangentially related to the merits of a case" may be sealed only upon a showing of  
22 "compelling reasons" for sealing. *Ctr. for Auto Safety v. Chrysler Grp., LLC*, 809 F.3d 1092,  
23 1101-02 (9th Cir. 2016). Filings that are only tangentially related to the merits may be sealed  
24 upon a lesser showing of "good cause." *Id.* at 1097. In addition, sealing motions filed in this  
25 district must be "narrowly tailored to seek sealing only of sealable material." Civil L.R. 79-5(b).  
26 A party moving to seal a document in whole or in part must file a declaration establishing that the  
27 identified material is "sealable." Civ. L.R. 79-5(d)(1)(A). "Reference to a stipulation or  
28 protective order that allows a party to designate certain documents as confidential is not sufficient

1 to establish that a document, or portions thereof, are sealable.” *Id.*

2 BES seeks to file the following three documents under seal: (1) portions of their Motion to  
3 Dismiss, ECF 27; (2) the entirety of Exhibit A to the Declaration of Catherine Moreno in Support  
4 of their Motion to Dismiss, ECF 27-4; and (3) the entirety of Exhibit B to the Declaration of  
5 Catherine Moreno in Support of its Motion to Dismiss, ECF 27-5.

6 The two exhibits include sensitive, non-public information related to financial transactions  
7 involving BES and Defendant HotChalk, Inc. (“HotChalk”). *See* Mot. at 1, ECF 26; Moreno Decl.  
8 ISO Mot. to Seal ¶ 3, ECF 26-1. Exhibit A is an offer of purchase by BES, which contains  
9 confidential information concerning HotChalk’s financial performance and risks associated with  
10 its business. Moreno Decl. ¶ 4. Exhibit B is a confidential letter from HotChalk to its preferred  
11 stockholders, containing information concerning HotChalk’s debt, the terms of its Series AA  
12 financing, and its valuation. *Id.* ¶ 5. Both documents also include other BES and HotChalk  
13 financial and business information relating to HotChalk’s capital structure, investor investments,  
14 financing terms, and confidential disclosures. *Id.* ¶ 6. The portions of the motion to dismiss BES  
15 seek to seal describe or quote portions of these exhibits. *Id.* ¶ 3.

16 The Court finds compelling reasons to seal these documents because they contain BES’s  
17 and HotChalk’s confidential financing information. *See Schwartz v. Cook*, No. 5:15-cv-03347-  
18 BLF, 2016 U.S. Dist. LEXIS 45526, at \*4-5 (N.D. Cal. Apr. 4, 2016). Release of these private  
19 companies’ information could harm their competitive standing in future equity raises and  
20 financing transactions and could disclose HotChalk’s internal business strategies and limitations to  
21 HotChalk’s detriment. *See* Mot. at 2. Moreover, the proposed redactions to the motion to dismiss  
22 are narrowly tailored to exclude only sealable material as required by Civil L.R. 79-5(b).

23 As such, BES’s motion to seal is GRANTED. Because BES has publicly filed a redacted  
24 version and filed under seal an unredacted version of the motion to dismiss, and filed under seal  
25 unredacted versions of the exhibits, no further action is necessary.

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**IT IS SO ORDERED.**

Dated: October 1, 2018



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BETH LABSON FREEMAN  
United States District Judge